

Evaluation Process used to Determine ILS Vendor Selection



PRESENTED TO THE
IHLS BOARD OF DIRECTORS

JANUARY 24, 2012

LLSAP4 Committee



- 1 staff member and 1 member library representative from each of the current LLSAPs.
 - elCat – Joan Bauer Diane Yeoman
 - GateNet – Chris Dawdy Jill Pifer
 - LINC – Pat Boze Miranda Shake
 - SILNet – Traci Edwards Esther Curry
- Leslie Bednar – Chair
- Troy Brown, Edie Elliott – ex officio, non-voting members

Three Phase Approach



- Phase I – Evaluating the responses from the RFI release.
- Phase II – Onsite demonstration evaluation.
- Phase III – Evaluating the responses from the BFO.



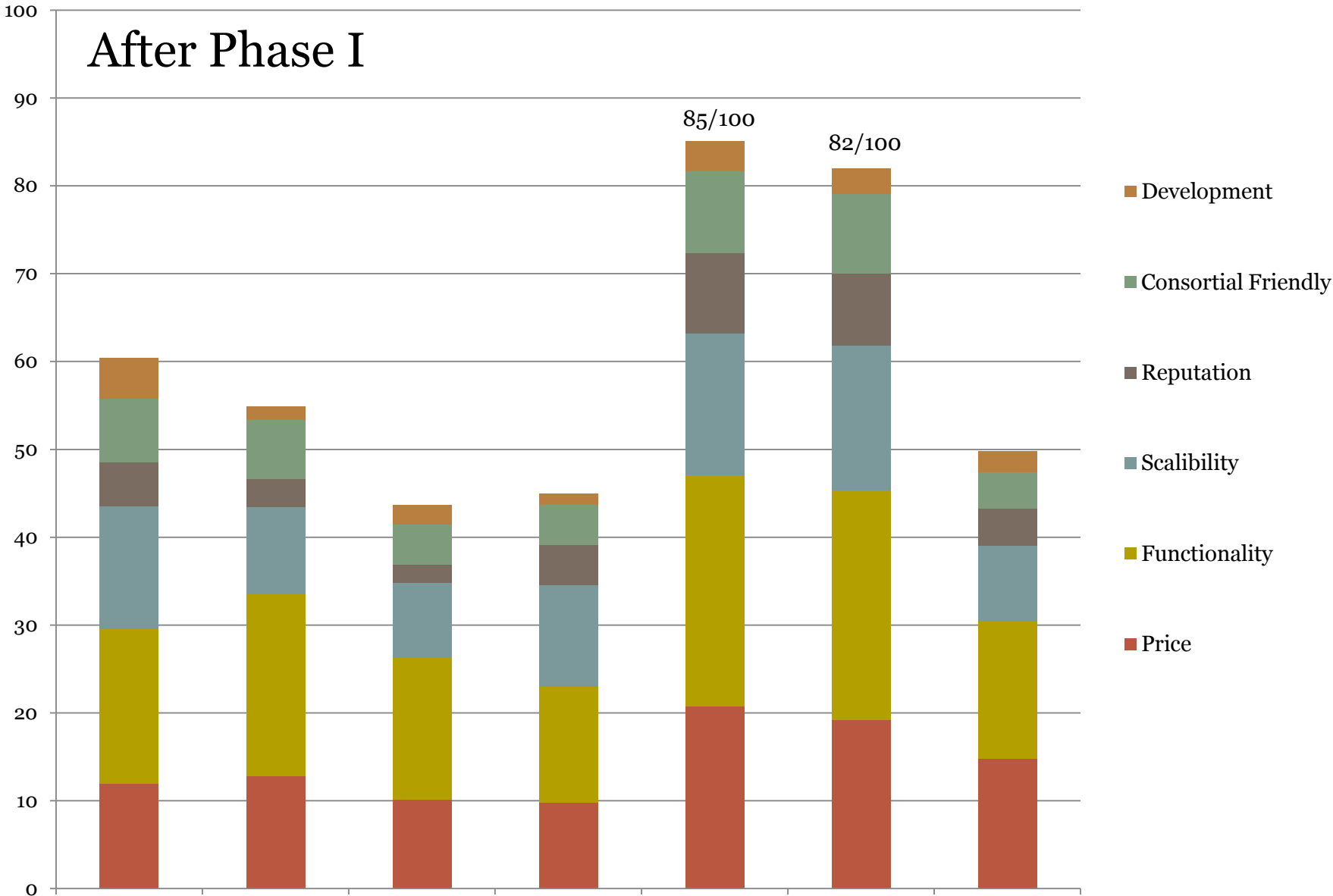
Results



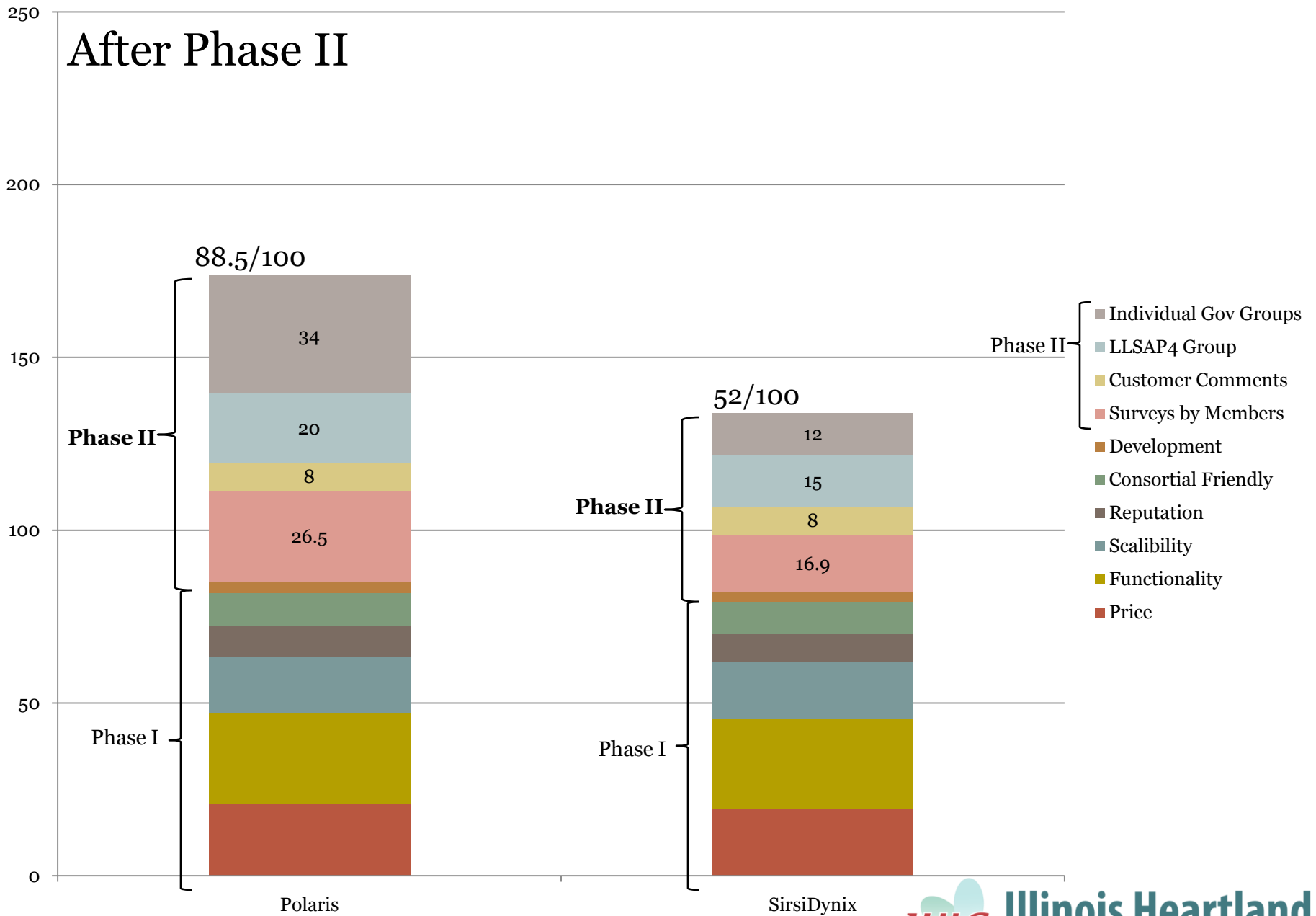
- Polaris was the front runner in each phase of the evaluation.
- After Phase I, Polaris and SirsiDynix were almost tied. 85/100 vs 82/100
- Onsite demonstrations are where the margin between the two vendors really started to grow.



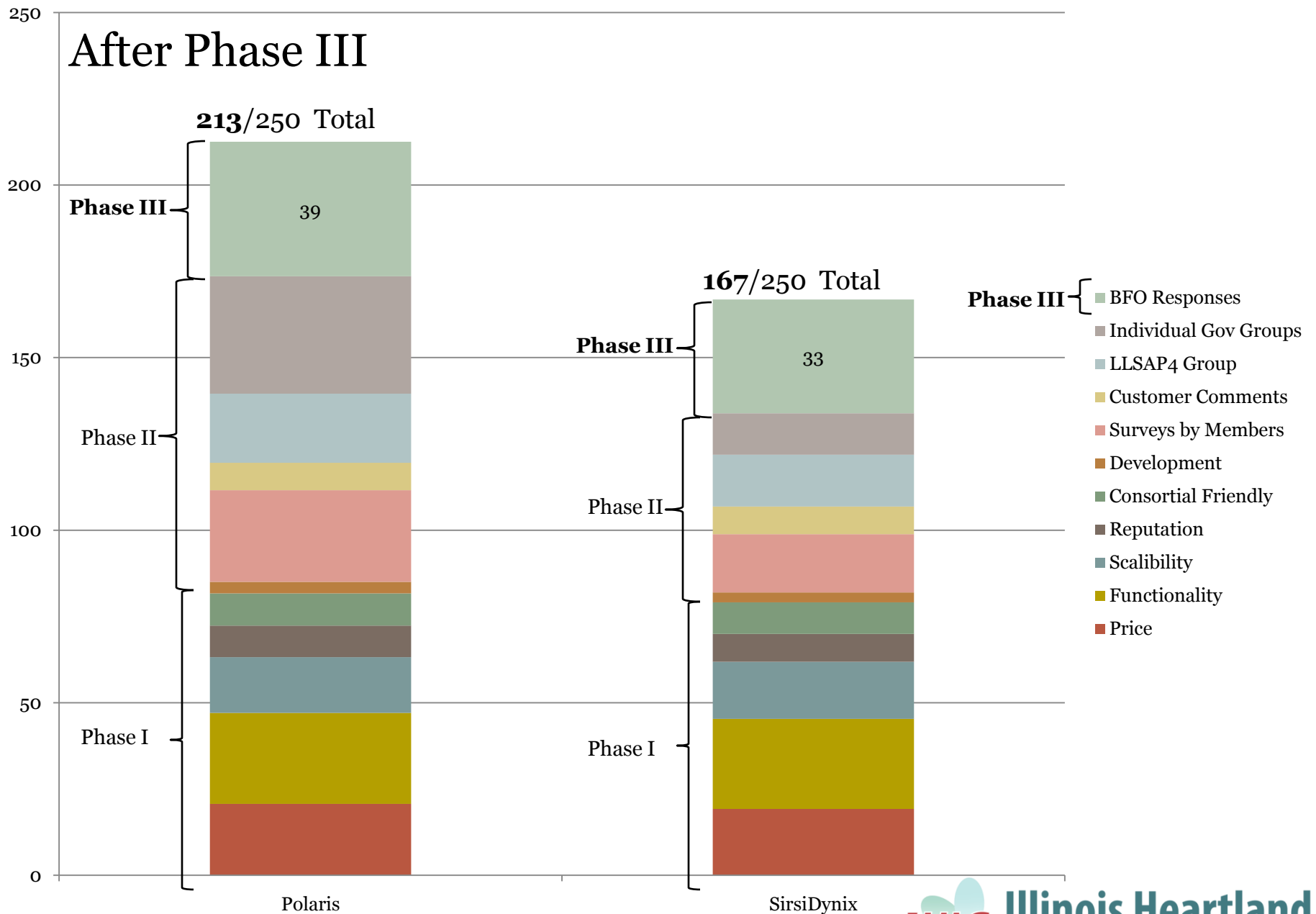
After Phase I



After Phase II



After Phase III



Polaris

SirsiDynix



**Illinois Heartland
Library System**

Weights and Factors in the Decision Process



Weight	Factors	Equinox	Ill	Mondo	OCLC	Polaris	SirsiDynix	TLC
25	Price	11.91071	12.76786	10.125	9.785714	20.69643	19.21429	14.76786
30	Functionality	17.625	20.75	16.16071	13.25	26.375	26.125	15.625
20	Scalibility	14	9.875	8.5	11.5	16.125	16.5	8.625
10	Reputation	5	3.25	2.125	4.625	9.125	8.125	4.25
10	Consortial Friendly	7.25	6.75	4.5	4.5	9.357143	9.125	4.125
5	Development	4.625	1.5	2.25	1.25	3.375	2.875	2.375
30	Surveys by Members					26.5	16.9	
8	Customer Comments					8	8	
22	LLSAP4 Group					20	15	
40	Individual Gov Groups					34	12	
50	BFO Responses					39	33	
250	Total					212.5536	166.8643	

Recommendation



- Four LLSAP organizations, each with a different governing and management structure, unanimously selected a single vendor to move our members and their patrons forward:

Polaris Systems Inc.