

TO: IHLS Board of Directors

FROM: Leslie Bednar DATE: April 11, 2022

RE: Historical Budget vs. Actual

As we discuss the FY2023 budget and the anticipated deficit, I would like to review the previous fiscal year's budgeted revenue over (under) expenditures versus the actual revenue over (under) expenditures.

The table below is an overview of the previous fiscal year's revenue over (under) expenditures.

| Fiscal Year | Budgeted Revenue<br>over (under)<br>Expenditures | Actual Revenue<br>over (under)<br>Expenditures | Difference |
|-------------|--|--|------------|
| 2022        | \$ (505,315)                                     | \$ (150,000) *                                 | \$ 355,315 |
| 2021        | \$ (405,333)                                     | \$ 150,324                                     | \$ 555,657 |
| 2020        | \$ 98,997  | \$ 526,130 **                                  | \$ 427,133 |
| 2019        | \$ 273,025                                       | \$ 585,427 **                                  | \$ 312,402 |
| 2018        | \$ 313,603                                       | \$ 529,297                                     | \$ 215,694 |

<sup>\*</sup>Estimated end of year for FY2022

Thank you and please let me know if you have any questions.

<sup>\*\*</sup>Audited variance includes the transfer to Capital from previous years revenue over expenditures