



## Illinois Heartland Library System

TO: IHL Executive Committee  
 FROM: Leslie Bednar  
 DATE: May 12, 2023  
 RE: FY2024 Liability Insurance

### **Background**

IHL partnered with Arthur Gallagher to use their professional services as our liability insurance broker for the FY2024 liability insurance plans. IHL requested proposals using our current-year plan as minimum requirements for the proposal process. Below are the results of the liability insurance proposals that Arthur Gallagher obtained on our behalf. The lowest proposal costs are within the budgeted amounts for FY2024.

<b><u>IHL Insurance Carrier Quotes</u></b>					
<b><u>Type of Coverage</u></b>	<b><u>Hartford*</u></b>	<b><u>Selective*</u></b>	<b><u>Travelers</u></b>	<b><u>Cincinnati</u></b>	<b><u>Nationwide</u></b>
Commercial Package **	\$ 30,036.00	\$16,774.00	Declined to Quote	Declined to Quote	Declined to Quote
Commercial Auto	\$ 64,002.00	\$49,706.00	Declined to Quote	Declined to Quote	Declined to Quote
Workers' Compensation	\$ 38,474.00	\$ 44,333.00	Declined to Quote	Declined to Quote	Declined to Quote
<b>Total</b>	<b>\$132,512.00</b>	<b>\$110,813.00</b>	-	-	-

\*The individual premiums listed are quoted as an acceptance of the entire package only

\*\*The commercial package includes Property & Umbrella insurance

The Selective proposal for the commercial package includes a 1% value of property deductible for wind and hail claims versus a \$2,500 deductible that is in Hartford's proposal. The insurance broker noted that many carriers are moving to this model of a deductible for wind and hail claims, and we should anticipate all carriers with this type of coverage in the future.

### **Recommendation for IHL Benefit Plans**

IHL staff recommends Selective Insurance, as they were the lowest responsible bidder.

Thank you, and please let me know if you have any comments or questions.

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