

TO: IHLS Finance Committee

FROM: Leslie Bednar DATE: May 12, 2023

RE: FY2024 Liability Insurance

## **Background**

IHLS partnered with Arthur Gallagher to use their professional services as our liability insurance broker for the FY2024 liability insurance plans. IHLS requested proposals using our current-year plan as minimum requirements for the proposal process. Below are the results of the liability insurance proposals that Arthur Gallagher obtained on our behalf. The lowest proposal costs are within the budgeted amounts for FY2024.

IHLS Insurance Carrier Quotes					
Type of Coverage	<u>Hartford*</u>	Selective*	<u>Travelers</u>	<u>Cincinnati</u>	<u>Nationwide</u>
Commercial			Declined to	Declined to	Declined to
Package **	\$ 30,036.00	\$16,774.00	Quote	Quote	Quote
Commercial			Declined to	Declined to	Declined to
Auto	\$ 64,002.00	\$49,706.00	Quote	Quote	Quote
Workers'			Declined to	Declined to	Declined to
Compensation	\$ 38,474.00	\$ 44,333.00	Quote	Quote	Quote
Total	\$132,512.00	\$110,813.00	-	-	-

<sup>\*</sup>The individual premiums listed are quoted as an acceptance of the entire package only

The Selective proposal for the commercial package includes a 1% value of property deductible for wind and hail claims versus a \$2,500 deductible that is in Hartford's proposal. The insurance broker noted that many carriers are moving to this model of a deductible for wind and hail claims, and we should anticipate all carriers with this type of coverage in the future.

## **Recommendation for IHLS Benefit Plans**

IHLS staff recommends Selective Insurance, as they were the lowest responsible bidder.

Thank you, and please let me know if you have any comments or questions.

<sup>\*\*</sup>The commercial package includes Property & Umbrella insurance